ACTIVE MOTIF®

TimeLogic® Sales Specialist

Posted: February 13, 2014

TimeLogic, the bioinformatics division of Active Motif, is the industry leader in the acceleration of tools for DNA and protein sequence comparison. We address challenging computational bottlenecks and enable 'big data' analysis. Our DeCypher® biocomputing systems accelerate sequence comparison by combining optimized bioinformatics applications with powerful Similarity Search Engine FPGA-accelerator cards. A single DeCypher server can provide the performance equivalent of hundreds of CPU cores. We are looking to employ an exceptional individual to fill the North American Sales Specialist position.

Job responsibilities include overseeing the expansion of our TimeLogic business with existing customers, as well as helping us to promote and sell our leading-edge DeCypher FPGA-accelerated systems in North America. In order to succeed in this role the candidate should be a highly motivated, independent and productive team player. Candidates must have at minimum a B.S. degree in Biology, Biochemistry or related field. Candidates should possess past experience in high-value, relationship-based sales within the Bioinformatics sector of the Life Sciences industry, preferably with a background in selling capital equipment or bioinformatics software. In addition, the candidate must possess strong technical skills, and excellent interpersonal, communication and organization skills.Active Motif offers the following rewards:

- Highly competitive base salary, depending on experience
- Generous commission plan, based on achievement of sales goals
- Benefits, including medical, dental, 401(k), flexible spending accounts and stock options

If you are an individual who thrives on using their initiative and who enjoys working in a friendly, fast-paced environment where quality and teamwork are foremost, then please apply now. Send your resume and cover letter briefly outlining your qualifications to **hr@activemotif.com**, or by mail to:

Active Motif, Inc.
Attn: Human Resources
1914 Palomar Oaks Way, Suite 150
Carlsbad, CA 92008

Active Motif is an equal opportunity employer and promotes diversity throughout its workforce. Active Motif is located in Carlsbad, California, and has offices in Belgium and Japan.

We thank all candidates. However, only those selected for interviews will be contacted.